

4. Technical Offer

We apply “The track runner approach”: quick reaction time, quick speed up, followed by commitment to maintain the good gesture

The entire Health care Program takes place in **2 time periods**. The first, which we call "**protection time**", is very short, 2 to 5 days. It revolves around the audit, the specific risk analysis and the implementation of priority protections. The purpose of the "protection" period is to put workers back into full activity quickly and safely.

The second period, which we call "**Prevention**", devotes the time necessary to the long-term implementation of good practices to fight the epidemic (5 to 50 days). The Prevention period and its adaptations of methods also makes it possible to protect oneself and to organize oneself before a future crisis. The impact reduction procedures put in place are selected for their effectiveness regardless of the origin of the future crisis (financial, health, climate, social, etc.) The first step of our process aims to help you define the strategy that will allow you to best manage the resumption of your post-containment activities.

The protection partnership period

It is built using 2 tools that we have developed: *a qualitative assessment and a quantitative customized risk analysis.*

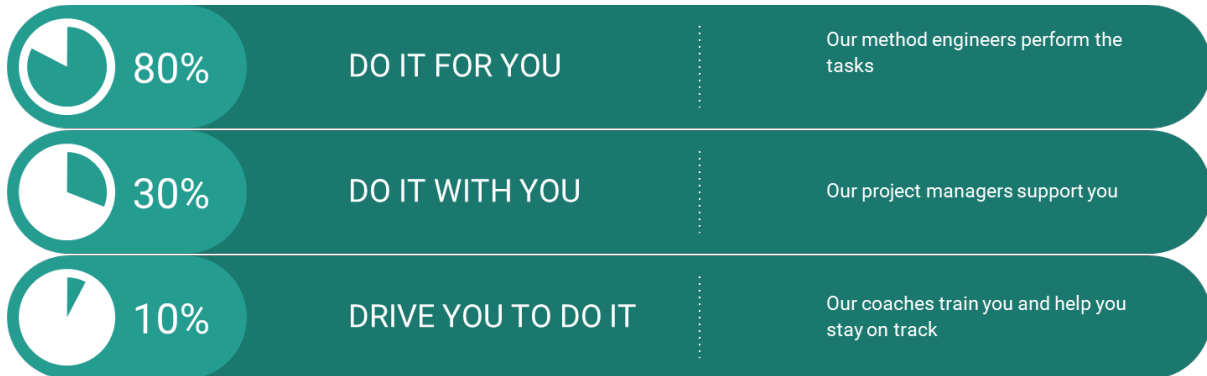
The assessment allows you to take a picture of your current situation by identifying and documenting what you have already implemented and the changes that are relevant to your organization. This is carried out in the form of exchanges, interviews and observations organized around a survey focusing on areas such as health and well-being at work, legislation, business continuity, environment, sustainability, agility, etc.

Risk analysis, on the other hand, is the translation of the assessment results into a structured list of quantified hazards. The objective is to prioritize the associated preventive measures.

The personalized quantitative risk analysis aims to translate the list of preventive measures into a detailed project plan containing concrete and relevant tasks grafted onto your systems and procedures in place. Each action in the plan will be placed on a schedule and assigned to a specific role within your organization.

The prevention partnership period

The prevention partnership is based on a service model just as well-known at I-care. We give at your disposal our know-how and our engineers in order to put in place the set of recommendations identified by the risk analysis. Beyond the impetus necessary for the resumption of activity, we place our attention to the sustainability of the means of prevention and of the new methods. During this period, we work to minimize the impact of future crises on your professional activity. This partnership is offered to you in our standard 3 forms of services “Do it for you”, “Do it with you”, “Drive you to do it”



Reference documents

Our technical proposal is based on:

- Our technical description
- Your specifications

In case of discrepancy in the documents cited above, precedence prevails.

Services

With very few exceptions, services will be carried out on site. A good and as quiet as possible working place must be identified. The necessary access to documents must be provided by you. These elements can be determined during a kick-off meeting.

Safety

The supplier assumes that all the necessary safety information has been included in the price request. On this occasion, the customer undertakes to warn the supplier of the risks to which his staff may be subject in the context of this activity (in particular in the context of field surveys) and this in order to be able to integrate into his offer all the prevention means needed.

The supplier assumes that all practical aspects will be discussed during a kick-off meeting before the start of activities.

Technical profile and team structure

The people in charge of the project will have proven experience in health care project management and corresponding to the status of senior health engineer with junior support in order to speed up the process.

Project management

The entire project will be under the supervision and guidance of a Project Manager. At the end of each period (couple of days), a technical progress report and a budget progress report are presented to you for validation.

It seems logical and inevitable that the exit from the crisis and the deconfinement will be done gradually. This also applies to our economic activity. **I-care is trying to demonstrate its flexibility in its approach to assistance in resuming activity in security.** We propose in particular two strategies among others. **The pilot project and the knowledge transfer.**

The pilot projects

We propose to have your HSE teams validate our methods of reorganization and on-site response to the covid. **This validation is done on the basis of a pilot project.** We then focus all of our resources on a targeted part of your activity in order to provide all of our solutions in a very short time. Subsequently, based on the experience of the pilot project, it is very easy to deploy the method to the entire company.

The knowledge transfers

We believe that personnel safety in the face of Covid19 is also a state of mind that must grow internally among all workers and HSE managers. This is why we propose to start the Health-care program for you with **the maximum of our resources in order to directly protect employees in the most sensitive areas.** However, we **propose to transfer our working method to your team from the first hours.** Beyond reducing costs, this strategy allows us to pass on our know-how to the members of your company, thus guaranteeing their great involvement and the sustainability of the Health-care program.

Deliverables

The methods, analyzes, results and recommendations are delivered by I-care beyond a traditional documentary form via our Health Care app. This app and its content become your full property, it is presented under your banner and becomes your communication tool to all employees, contractors and suppliers on the health actions against covid19 taken in your company.

1. The first deliverable is the strategy definition that contains **the evaluation report - State of your current situation- qualitative approach - Risk analysis report and a Structured list of protection measures to be implemented** in order of priority- quantitative risk analysis

2. The second deliverable 2 contains the. Detailed **action plan where the preventive measures are translated into gesture and guidance**. The objective of this 2nd phase is to translate the list of prevention measures into a detailed project plan containing concrete and relevant tasks that will build on your existing systems and procedures. Each action in the plan will be placed on a schedule and assigned to a specific role within your organisation.

Planning

I-Care is able to start the project at the earliest on **15/05/2020**.

A period of **20 working days** is foreseen to complete the project and to provide the deliverables.

The planning suggestion is the following

Phase 1:

Preparation: We send you a list of documents to collect. These documents will be presented and discussed during the assessment

Visit and organization: After a quick visit to the installations, the various documents communicated are discussed. The list of people to be met is established (management, production manager, maintenance manager, preparer, technicians, etc.).

Qualitative Assessment: Based on a meeting schedule established together, we carry out the evaluation of the different elements of the model with the various people identified

Quantitative risks analysis and dedicated recommendations

Phase 2:

Action plan definition

Implementation of mandatory protective measures and methods on site

Phase 3:

Determination of prevention workload in accordance with the risk analysis and **creation of action planning**

Start of the **implementation of prevention measures** under one of the 3 aforementioned partnership formats. Sustainability, training and **Continuous Improvement**

Throughout the implementation phase, I-care offers itself as the central partner for services and materials. I-care has organized itself to directly serve on the one hand with our engineers for the deployment of new methods and on the other hand to deliver all of the products, dispensaries, signs and protection tools mentioned in the action plan. We believe that this "one stop shop" approach guarantees both the speed and the efficiency of the implementation.

